INFORMATION LETTER

Not for Publication — NATIONAL CANNERS ASSOCIATION — For Members Only

No. 1318 — Washington, D. C. — December 30, 1950

Details of Production Sessions For 1951 Convention Announced

Principal features of the Canning Problems and Raw Products Conferences of the 1951 Convention scheduled for Monday morning and afternoon, February 19, have been decided upon. It also is announced that a joint conference, sponsored by the N.C.A. Laboratories and Raw Products Bureau, will be devoted to the "Added-Chemical Problem as Related to Canned Foods," and will be held Tuesday morning, February 20.

The first of the Canning Problems Conferences will be general and will deal with a variety of technological problems with speakers from various industry laboratories reporting. The afternoon conference will feature "Food Preserva- *(Please turn to page 361)*

Construction of New N.C.A. Western Branch Lab Building In Berkeley Proceeding; Concrete for Second Floor Poured

The pouring of concrete for the second floor of the Association's new Western Laboratory and Office Building at Berkeley, Calif., was completed recently and construction work is progressing satisfactorily.

Preparation of the site, at University Avenue and Sixth Street, was begun in March and ground was broken for the foundation in August. September and October saw the driving of piles and the pouring of footings.

The building is to be a rectangular shaped, two-story, reinforced concrete structure with provision for expansion to the north. The gross area for the two floors is 21,300 square feet, providing a net usable area of 19,580 square feet. Provision will be made for the following departments: general offices including sanitation, chemistry, bacteriology, thermal engineering, and micro-analytical. In addition, there will be a combined library and conference room, experimental cannery, dark room and studio, a fireproof vault, three incubators, a large storage area and a lunchroom.

The site is a corner lot 100 x 200 feet and the building is set back sufficiently to permit a generous planting screen along both streets. A three-car garage and a parking lot will be provided at the north end of the building, and off-street loading from the storage area will be possible.

Exterior elevations of the building will reflect the simple post and beam construction, with curtain walls below

(Please turn to page 363)

First ESA Interpretation Of Its Fair Pricing Standards

The Economic Stabilization Agency this week issued its initial clarification of the voluntary pricing standards which it had issued last week (see INFORMATION LETTER of December 22, page 349).

ESA also announced that it would issue further clarifications in the near future. The first interpretation, issued December 26, is reproduced in full on page 366.

Price Stabilizer DiSalle to Address Convention

Michael V. DiSalle, Director of Price Stabilization, has consented to appear on the 1951 Convention program of the National Canners Association. Mr. DiSalle will be a featured speaker on the Special War Mobilization Conference scheduled for Saturday afternoon, February 17, at Hotel Stevens.

War Mobilization Committee Called to First Meeting

President Taylor has made four additional appointments to the National Canners Association's War Mobilization Committee, and has summoned the 19-man group to a meeting at Association headquarters in Washington on January 10 and 11. Added to the Committee are:

John L. Baxter, H. C. Baxter & Bro., Brunswick, Me.; D. P. Loker, French Sardine Co., Terminal Island, Calif.; Stran Summers, Charles G. Summers, Jr., Inc., New Freedom, Pa.; and J. B. Weix, Oconomowoc Canning Co., Oconomowoc, Wis. H. E. Gray, Barron-Gray Packing Company Division, Hawaiian Pineapple Co., Ltd., San Jose, Calif., has been named as an alternate for H. E. MacConaughey.

The purpose of the January 10-11 meeting is to organize the group, to determine the functions of the Association relating to government wartime controls, and to consider Association policy for guidance of the several functional committees that will be established. There will be one functional group to handle Association problems arising from each of the various government wartime control programs. The Committee also will review the report made by the Task Committee to the National Security Resources Board, copies of which have been supplied to the Committee membership.

Full roster of the complete War Mobilization Committee is as follows: John L. Baxter; Milton E. Brooding; Howard T. Cumming; Ralph O. Dulany; Walter L. Graefe; Fred C. Heinz; Marc C. Hutchinson; H. F. Krimendahl; Carroll E. Lindsey; D. P. Loker; Harry E. MacConaughey (H. E. Gray, alternate); John F. McGovern; E. A. Meyer; Robert C. Paulus; Emil Rutz; Stran Summers; J. B. Weix; Oliver G. Willits; and E. E. Willkie.

On Other Pages

The 1950 packs of tomato juice, pumpkin and squash, and revised estimates of the peach pack are reported on page 363.

SCHEDULE OF PRINCIPAL EVENTS OF THE 1951 CONVENTION

(Details announced to date; subject to revision)

Wednesday, February 14

9:30 a.m.—Meeting of N.C.A. Scientific Research Committee, Room 10, Hotel Stevens

Thursday, February 15

10 a.m.—Meeting of N.C.A. Budget Committee, Headquarters Suite, Hotel Stevens

2 p.m.—Canning Industry Research, Inc., Room 6, Hotel Stevens

Friday, February 16

9:30 a.m.—Meeting of N.C.A. Home Economics Committee, Room 19, Hotel Stevens

9:30 a.m.—Meeting of N.C.A. Labeling Committee, Room 8, Hotel Stevens

12:30 p.m.—Luncheon meeting, N.C.A. Administrative Council, North Assembly Room, Hotel Stevens

1:30 p.m.—Meeting of N.C.A. Buildings Committee, Room 19, Hotel Stevens

1:30 p.m.—Meeting of N.C.A. Convention Committee, Room 8, Hotel Stevens

2:00 p.m.—Meeting of Officers and Directors, Peanut Butter Manufacturers Association, Morrison Hotel

7:30 p.m.—Meeting of N.C.A. Raw Products Committee, Room 8, Hotel Stevens

Saturday, February 17

9 a.m.-6 p.m.—Machinery and Supplies Exhibit, Exhibit Hall and Ballroom floor, Hotel Stevens

9:30 a.m.—Morning session, N.C.A. Board of Directors, West Ballroom, Hotel Stevens

10 a.m.—General Session, Peanut Butter Manufacturers Association, Morrison Hotel

12:30 p.m.—N.C.A. Board of Directors Luncheon, South Ballroom, Hotel Stevens

1:30 p.m.—Special N.C.A. War Mobilization Session, North Ballroom, Hotel Stevens

6 p.m.—Dinner for State Secretaries, Room 1, Hotel Stevens

6:30 p.m.—Old Guard Reception and Dinner, North Assembly and North Ballroom, Hotel Stevens

7 p.m.—Meeting of N.C.A. Resolutions Committee, Room 21, Hotel Stevens

7 p.m.—N.C.A. Research Advisory Committee Smoker, Room 4, Hotel Stevens

Sunday, February 18

9 a.m.—Meeting of N.C.A. Nominating Committee, North Assembly Room, Hotel Stevens

9:30 a.m.—Meeting of N.C.A. Statistics Committee, Room 8, Hotel Stevens

9:30 a.m.—Meeting of N.C.A. Legislative Committee, Room 10, Hotel Stevens

10 a.m.—Meeting of Officers and Members of Executive Committee, National Preserverr Association, Morrison Hotel

10 a.m.—Annual meeting, C.M.&S.A., West Ballroom, Hotel Stevens

12 m.—Luncheon meeting, N.C.A. Claims Committee, Room 6, Hotel Stevens

12 m.-6 p.m.—Machinery and Supplies Exhibit, Exhibit Hall and Ballroom floor, Hotel Stevens

1:30 p.m.—General Session of N.C.A., North Ballroom, Hotel Stevens

1:30 p.m.—Business meeting, National Food Brokers Association, Grand Ballroom, Hotel Stevens

4 p.m.—Meeting of N.C.A. Fishery Products Committee, Room 8, Hotel Stevens

Monday, February 19

9 a.m.—N.C.A. Raw Products Conference, North Assembly Room, Hotel Stevens

9 a.m.-6 p.m—Machinery and Supplies Exhibit, Exhibit Hall and Ballroom floor, Hotel Stevens

9:30 a.m.—N.C.A. Canning Problems Conference, Room 2, Hotel Stevens

9:30 a.m.-4:30 p.m.—General meeting, National Kraut Packers Association, Room 4, Hotel Stevens

10 a.m.—General Session, National Preservers Association, Morrison Hotel

2 p.m.—N.C.A. Raw Products Conference, North Assembly Room, Hotel Stevens

2 p.m.—N.C.A. Canning Problems Conference, Room 2, Hotel Stevens

7 p.m.—N.C.A. Raw Products Smoker, North Assembly Room, Hotel Stevens

7 p.m.—Young Guard Dinner, Boulevard Room, Morrison Hotel

7 p.m.—Annual N.F.B.A. Banquet, Grand Ballroom, Palmer House

Tuesday, February 20

9 a.m.-6 p.m.—Machinery and Supplies Exhibit, Exhibit Hall and Ballroom floor, Hotel Stevens

9:30 a.m.—Joint N.C.A. Raw Products and Research Laboratories Conference, South Ballroom, Hotel Stevens

10 a.m.—Technical Meeting, National Preservers Association, Morrison Hotel

10 a.m.-2 p.m.—Annual Meeting, Associated Independent Canners, Inc., Room 2, Hotel Stevens

2 p.m.—N.C.A. Fishery Products Conference, North Assembly Room, Hotel Stevens

7 p.m.—Annual Dinner Dance, under auspices of Canning Machinery & Supplies Association, Grand Ballroom, Palmer House

Wednesday, February 21

9 a.m.-3 p.m.—Machinery and Supplies Exhibit, Exhibit Hall and Ballroom floor, Hotel Stevens

Thursday, February 22

9 a.m.-12 m.—Meetings of Standing Committees, National Pickle Packers Association, Sheraton Hotel

12:15 p.m.—Luncheon meeting of Committees, Officers and Board of Directors, National Pickle Packers Association, Suite 816, Sheraton Hotel

1:30-5 p.m.—Board of Directors meeting, National Pickle Packers Association, Suite 815, Sheraton Hotel

6 p.m.—Cocktail party and Dinner Dance, National Pickle Packers Association, Sheraton Hotel

Friday, February 23

10 a.m.-5 p.m.—General Session, National Pickle Packers Association, Sheraton Hotel

1951 Convention Sessions

(Concluded from page 359)

tion by Antibiotics." Program details of these two conferences and the joint meeting on added-chemicals follow:

Technical Conferences

Monday Morning, February 19

Chairman: Roy B. Stover, Owens-Illinois Glass Company, Toledo

Dietetic Packs in the Nutritional Program—Dr. J. R. Esty, National Canners Association

Nutritional Aspects of Low Sodium Diets—Dr. Franklin C. Bing, Nutrition Consultant

Effect of Sterilization Temperatures on Color of Tomato Juice—T. E. Blumer, F. W. Parrin, and G. T. Peterson, Research Department, Continental Can Company, Inc.

The Role of Special Analytical Tools in Special Investigational Work and in Troubleshooting—O. R. Alexander, Research Laboratory, American Can Company

Some Factors in Preventing Discoloration of Canned Meat Products—O. C. Johnson and L. J. Frost, Research Department, Continental Can Co., Inc.

Monday Afternoon, February 19

Chairman: Dr. E. J. Cameron, National Canners Association

Sterilization by Cathode Rays—Dr. B. E. Proctor, Department of Food Technology, Massachusetts Institute of Technology

N.C.A. Experimental Program with Subtilin—C. W. Bohrer, National Canners Association

Results of Studies on the Preservative Action of Antibiotics in Processed Foods—J. D. Burroughs and E. Wheaton, Research Laboratory, American Can Company

Problems in the Application of Antibiotics to Food Processing—H. S. Olcott, Western Regional Laboratory, U. S. Department of Agriculture

Panel Discussion

Joint Laboratory and Raw Products Conference

Tuesday Morning, February 20

Chairman: Dr. J. R. Esty, National Canners Association

Legal Aspects—H. T. Austern, Chief Counsel, National Canners Association

The Added Chemical Problem as Related to Canned Foods—C. A. Greenleaf, National Canners Association

Pesticide Problem from the Standpoint of Canning Crops (speaker to be announced)

Fertilizers in Relation to Food Composition—Dr. Russell Coleman, President, National Fertilizer Association

Panel Discussion

Raw Products Conferences

Scheduled for the morning session, February 19, is a discussion covering the fundamentals of an insect control program for canning crops, to be given by an outstanding experiment station entomologist. The significance of temperature and humidity, stage of plant growth, timing of applications with relation to life history of insects, and use of suitable equipment will be stressed.

The second subject will be how to set up a practical field control program for the control of corn insects, to be presented by a speaker whose experience in this field has been extensive. Following these two discussions, questions from the floor on fundamental problems of insect control will be answered.

At the afternoon conference, brief reports will be made on some of the highlights of the recent tomato color meeting held at Association headquarters in Washington, and a summary will be given of the tomato plant conference held in Tifton, Ga., November 15.

The use and limitations of heat units as a technique for planting and harvesting canning crops will also be discussed by several speakers at this session, to be followed by a panel discussion on the use of equipment to conserve labor and improve raw products quality control. Equipment to be covered will include harvesters for sweet corn, peas, and root crops; bean pickers; and sprayers and dusters. Speakers will be members of the industry who have had experience with this type of machinery. The possibilities of further mechanization of agricultural production will be carried forward in discussions that evening at the Raw Products smoker.

PERSONNEL

Minnesota Canners Association

The Minnesota Canners Association elected the following officers recently at the association's annual meeting:

President—Edwin C. Kraus, Big Stone Canning Co., Ortonville; vice president—S. N. Peterson, California Packing Corp., Sleepy Eye; and secretary-treasurer—Edwin W. Elmer, Minneapolis (reelected).

Tri-State Packers Association

The Tri-State Packers Association elected the following officers recently at the association's annual convention:

President—Francis Silver, The Silver Canning Co., Colora, Md.; first vice president—Samuel E. W. Friel, S. E. W. Friel, Queenstown, Md.; second vice president—Glen E. Knaub, P. J. Ritter Co., Bridgeton, N. J.; secretary—Calvin L. Skinner, Easton, Md. (reelected).

Georgia Canners Association

The Georgia Canners Association elected the following officers recently at the association's annual meeting:

President—Dr. H. L. Cochran, Pomona Products Co., Griffin; first vice president—B. F. Easterlin, Easterlin Packing Co., Andersonville; second vice president—C. Rouss May, Hills Brothers Co., Woodbury; and secretary-treasurer—R. A. Burns, Griffin (reelected).

Ohio Canners Association

The Ohio Canners Association elected the following officers recently at the association's annual convention:

President—Walter Scheid, Campbell Soup Co., Napoleon; first vice president—French Jenkins, LaChoy Food Products, Archbold; second vice president—Thomas Timmer, Tip Top Canning Co., Tipp City; and secretary-treasurer—Paul Hinkle, Celina (reelected).

Associated Independent Canners

A new organization, Associated Independent Canners, Inc., has been formed as an outgrowth of the now defunct Canned Pea Association, Associated Independent Corn Canners, and the Corn Canners Service Bureau.

The AIC will act as the marketing and promotion service of the independent canning industry. No staff has yet been appointed. Officers who were elected at the organizational meeting in Chicago recently are:

President—Robert D. Baker, Baker Canning Co., Theresa, Wis.; vice-presidents—Edward H. Dunlap, Plymouth Canning Co., Plymouth, Ind., and John P. Kraemer, Mammoth Spring Canning Co., Sussex, Wis.; secretary-treasurer—Francis S. Silver, The Silver Canning Co., Colora, Md.

New Association Members

The following firms have been admitted into membership in the N.C.A. since December 2, 1950:

FOGGATE CITRUS CONCENTRATE COOPERATIVE, P. O. Box 2673, Orlando, Fla. *Factory*—Forest City, Fla. *Products*—Citrus juice concentrates. *Officers*—Chester C. Foggate, president; Claud C. Mershon, vice president and general manager; W. H. Gibb, vice president; Philip Marx, secretary-treasurer; James M. Fiske, production manager; and Harlette C. Nelson, assistant secretary-treasurer.

LONG ISLAND CANNING CO., INC., Box 278, Riverhead, L. I., N. Y. *Products*—Lima beans, clams, peas, and potatoes. *Officers*—H. B. Farnum, president; R. P. St. Laurent, vice president; and W. W. Farnum, secretary-treasurer.

MORRIS APRIL BROS., 136 South Pearl St., Bridgeton, N. J. *Factory*—Tuckahoe, N. J. *Products*—Applesauce, cranberries, and tomatoes. *Officers*—Morris April, Max April, Samuel April, Edwin April, and Leon April.

SHENANDOAH VALLEY APPLE CIDER & VINEGAR CORP., Winchester, Va. *Products*—Apples and applesauce. *Officers*—J. Fred Thwaite, president; L. Jackson, vice president, J. K. Robinson, secretary-treasurer; and J. P. Arthur, general manager.

RESEARCH

RMA Policy Committee

The Agricultural Research Policy Committee has expressed the belief that "a strong agriculture is one of the bulwarks of national security" and that any defense program adjustments should tend to strengthen rather than weaken the agricultural phase of our national economy.

The committee held its regular quarterly meeting in Washington recently and considered various phases of work under the Research and Marketing Act. Among the topics considered were consumer preference work, utilization research under contract, marketing research under Title II of the Research and Marketing Act, and the use of television as a means of disseminating agricultural information.

The consensus of the ARPC was that consumer preference studies should be continued but with due consideration for the relationship of such work to the national defense program. According to a report on the meeting, "the committee pointed out the potential usefulness of consumer preference information in any rationing or price control program that might be required."

Concerning the performance of utilization research under contract with private contractors, the committee recommended that the contracting authority be used to the fullest practical extent.

The APRC expressed enthusiasm concerning progress being made in the field of marketing work under Title II.

The committee agreed that television should be carefully considered as a means of disseminating and demonstrating the results of agricultural research and service work.

Forthcoming Meetings

January 11-12—Canners League of California, Annual Fruit and Vegetable Sample Cuttings, Hotel Fairmont, San Francisco

January 23-25—Indiana Canners Association, Canners and Fieldmen's Conference, Purdue University

February 1-2—Ozark Canners Association, 43rd Annual Convention, Colonial Hotel, Springfield, Mo.

February 12-13—Canadian Food Processors Association, Annual Convention, Ritz-Carlton Hotel, Montreal

February 17—Peanut Butter Manufacturers Institute, Annual Meeting, Morrison Hotel, Chicago

February 17-24—Annual Conventions of National Canners Association, National Food Brokers Association, and Canning Machinery & Supplies Association, Chicago, Ill.

February 19-20—National Preservers Association, 32nd Annual Meeting, Morrison Hotel, Chicago

March 7-8—Utah Canners Association, 39th Annual Convention, Hotel Utah, Salt Lake City

March 12-14—Northwest Canners Association, Annual Meeting, Davenport Hotel, Spokane, Wash.

March 19-20—Canners League of California, Annual Meeting, Hotel Biltmore, Santa Barbara

April 17-20—American Management Association, 20th National Packaging Exposition, Atlantic City, N. J.

RAW PRODUCTS

Report on Fertilizer Equipment

The increasing use of various forms of fertilizers in this country has caused fertilizer equipment to become the most diversified of any type of farm machinery, it was stated by Glenn A. Cumings, agricultural engineer of the U. S. Department of Agriculture, in an address in Chicago on December 20.

Mr. Cumings outlined progress in the development of fertilizer machinery. He outlined one new trend, in which fertilizer equipment is being designed as the basic unit and interchangeable planters, drills, seeders, and cultivators are used as attachments.

Chemical Fertilizers and Food Composition

Reprints of the article entitled "Do Chemical Fertilizers Adversely Affect the Nutritive Value of Fruits and Vegetables?", by Dr. C. H. Mahoney, Director of the Association's Raw Products Research Bureau, and which appeared in the December and January issues of *Food Packer* are available for distribution upon request, directed to the Raw Products Research Bureau. This paper was presented as a part of a panel discussion on this subject before the Plant Nutrients Division of the American Society of Agronomy at its meeting November 1 in Cincinnati.

FOREIGN TRADE

British Token Import Plan

The British Token Import Plan will be continued in the United States during 1951, according to simultaneous announcements by the British Board of Trade and the Office of International Trade, U. S. Department of Commerce.

The British Token Import Plan permits United States manufacturers, their authorized agents or other qualified exporters, with established prewar connections in England, Scotland, Wales, or Northern Ireland, to export to the United Kingdom token shipments of specified commodities, the general importation of which is prohibited by the British government.

Shipments will be permitted in 1951 in an annual amount not to exceed 40 percent of the individual firm's average annual shipments of the specified commodities to the U.K. during the base years 1936, 1937 and 1938. The amount previously permitted was only 20 percent.

Foodstuffs to which the BTIP applies include canned lobster; canned macaroni and spaghetti; canned pork and beans; canned soups; canned vegetables, other than tomatoes and tomato puree (including tomato juice); and pickles.

OIT acts as certifying agent of statements of eligibility and prewar exports submitted by U. S. firms under the Plan. BTIP application forms IT-558 and the complete list of 197 approved commodities are available upon request to Commerce Department field offices or the OIT.

STATISTICS

Canned Fruit and Vegetable Stocks and Shipments

Reports on canners' stocks and shipments of canned apricots, sweet cherries, peaches, pears, tomato juice, peas, and pumpkin and squash have been compiled by the Association's Division of Statistics, and complete reports have been mailed to canners packing these items.

Canned Pea Stocks and Shipments

	1949–50	1950–51
	(actual cases)	
Carryover, June 1	4,985,141	2,141,400
Pack	24,944,874	32,725,536
Total supply	29,930,015	34,866,936
Stocks, Dec. 1	13,909,006	14,740,131
Shipments during Nov.	1,847,720	2,025,667
Shipments, June 1 to Dec. 1	16,021,009	20,126,805

Pumpkin and Squash Stocks and Shipments

	1949–50	1950–51
	(actual cases)	
Carryover, July 1	1,046,502	123,449
Pack	843,210	1,777,803
Total supply	1,889,712	1,901,252
Stocks, Dec. 1	447,275	267,024
Shipments, July 1 to Dec. 1	1,442,437	1,634,228

Tomato Juice Stocks and Shipments

	1949–50	1950–51
	(actual cases)	
Carryover, July 1	5,740,779	3,004,135
Pack	20,559,673	22,740,658
Total supply	26,300,452	25,744,793
Stocks, Dec. 1	15,917,293	13,345,699
Shipments, July 1 to Dec. 1	10,383,159	12,399,094

Canned Apricot Stocks and Shipments

	1949–50	1950–51
	(cases—basis 24/2½)	
Carryover, June 1	1,522,000	540,000
Pack	2,375,000	3,661,000
Total supply	3,897,000	4,201,000
Stocks, Dec. 1	1,818,000	1,427,000
Shipments during Nov.	160,000	260,000
Shipments, June 1 to Dec. 1	2,079,000	2,774,000

Sweet Cherry Stocks and Shipments

	1949–50	1950–51
	(cases—basis 24/2½)	
Carryover, June 1	65,000	316,000
Pack	1,678,000	741,000
Total supply	1,743,000	1,057,000
Stocks, Dec. 1	804,000	485,000
Shipments during Nov.	56,000	55,000
Shipments, June 1 to Dec. 1	939,000	572,000

Canned Peach Stocks and Shipments

	1949–50	1950–51
	(cases—basis 24/2½)	
Carryover, June 1	3,518,000	2,542,000
Pack	19,134,000	16,605,000
Total supply	22,652,000	19,147,000
Stocks, Dec. 1	12,604,000	6,693,000
Shipments during Nov.	1,127,000	1,138,000
Shipments, June 1 to Dec. 1	10,048,000	12,454,000

Canned Pear Stocks and Shipments

	1949–50	1950–51
	(cases—basis 24/2½)	
Carryover, June 1	788,000	597,000
Pack	5,904,000	6,370,000
Total supply	6,692,000	6,967,000
Stocks, Dec. 1	3,354,000	3,945,000
Shipments, June 1 to Dec. 1	3,338,000	3,022,000

1950 Pack of Tomato Juice

The 1950 pack of tomato juice totaled 22,740,658 actual cases as compared with the 20,559,673 cases packed in 1949, according to the Association's Division of Statistics.

On the basis of 24/2's, the 1950 pack amounted to 26,180,000 cases as compared with 23,542,000 cases in 1949.

1950 Pack of Tomato Juice

	1949	1950
	(actual cases)	
Indiv. 5–6 oz.	1,641,467	1,776,278
8Z Tall (incl. 8Z Short)	371,715	415,200
No. 1 Picnic	87,497	20,592
No. 211 Cyl.	1,071,958	855,393
No. 300[a]	438,282	764,499
No. 1 Tall	14,889	82,279
No. 303 Cyl.	551,991	337,313
No. 2	4,140,679	4,698,171
No. 2 Cyl.[b]		
No. 3 Cyl.[c]	10,703,381	12,308,173
No. 10	753,190	776,961
Misc. tin and glass	784,624	805,799
Total	20,559,673	22,740,658

[a]Including all 300 cans from 407 to 412. [b]Including all 307 cans from 505 to 513. [c]Including all 404 cans from 615 to 708.

1950 Pack of Pears

The 1950 pack of canned pears totaled 7,336,825 actual cases as compared with 6,479,203 actual cases packed last year, according to the Association's Division of Statistics. On the basis of 24/2½'s, the 1950 pack amounted to 6,370,302 cases as compared with the 1949 pack of 5,903,870 cases.

1950 Pack of Pears

	1949	1950
	(actual cases)	
Washington-Oregon	3,795,089	4,185,350
California	2,198,509	2,807,512
Other states	485,605	343,963
U. S. Total	6,479,203	7,336,825

BAE Year-end Report

The following correction to its annual summary of truck crops for commercial processing has been issued by the Bureau of Agricultural Economics:

The season average price per ton received by growers of snap beans was $103.58. BAE reported that figure initially as $103.18 (see INFORMATION LETTER of December 22, page 353).

1950 Pack of Peaches

The 1950 pack of canned peaches amounted to 17,715,838 actual cases, as compared with 20,418,669 actual cases packed in 1949, according to the Association's Division of Statistics.

On the basis of 24/2½'s, the 1950 pack was 16,604,901 as compared with the 1949 pack of 19,133,748 cases. These totals include final figures on the California cling peach pack (see INFORMATION LETTER of December 2, page 331).

1950 Peach Pack (Revised)

	1949	1950
	(actual cases)	
Michigan	287,643	388,846
Southeast[a]	26,173	31,914
Wash. & Ore.	743,457	71,393
California: Cling	17,757,966	15,435,994
Free	1,526,209	1,745,615
Other states	77,221	42,076
U. S. Total	20,418,669	17,715,838

[a] Ga., N. C., S. C., Va., and W. Va.

Pumpkin and Squash Pack

The 1950 pack of pumpkin and squash amounted to 1,777,803 actual cases as compared with 843,210 actual cases packed in 1949, according to the Association's Division of Statistics.

1950 Pumpkin and Squash Pack

	1949	1950
	(actual cases)	
New York and Maine	48,518	185,301
Md., Del., and N. J.	59,402	173,329
Ohio	80,248	146,234
Indiana	50,150	205,313
Illinois	*	503,609
Iowa and Nebraska	*	*
Utah and Idaho	*	*
Washington and Oregon	*	94,836
Other states	604,892	469,181
U. S. Total	843,210	1,777,803

*Included in Other states. Other states include Calif., Colo., Idaho, Iowa, Mich., Minn., Mont., Nebr., Pa., Tenn., Tex., Utah, and Va.

N.C.A. Western Branch Lab

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the windows. The exterior is of concrete, poured against plywood forms rubbed smooth and painted with cement paint. Floor-to-floor dimensions of 13 feet permit 9-foot 6-inch furred ceilings, allowing required room for girders and heating ducts in the furred spaces. Windows are provided in continuous strip, in stock steel sash, and venetian blinds will be installed at all windows.

The building location has bus connections with San Francisco bus lines.

Reports of construction will be carried from time to time in the INFORMATION LETTER.

CONGRESS

Excess Profits Tax Bill Awaits Only House Approval

The Senate on December 22 gave its approval to a compromise version of the excess profits tax bill, H.R. 9827, adopted by the House and Senate conferees last week. The Conference Committee and Senate approved bill will be taken up by the House on January 2. The bill is expected to pass the House without material change.

Essentially, the Conference bill incorporates the provisions of the House bill (see INFORMATION LETTER of December 9, page 343) with the amendments adopted by the Senate on December 20 (see INFORMATION LETTER of December 22, page 358). Action of the Conference Committee included agreement on:

Termination Date

The Senate bill provided a termination date with respect to taxable years beginning after January 1, 1953. The House bill had no termination date. The conferees agreed to terminate the tax with respect to taxable years beginning after June 30, 1953.

Ceiling Rate

The Senate bill had an over-all ceiling on normal tax, surtax and excess profits tax of 60 percent of the corporation's income. The House-approved bill had an over-all ceiling rate of 67 percent. The conferees compromised on a ceiling rate of 62 percent of the corporation's income.

Borrowed Capital

The Senate amendment permitted borrowed capital to be counted at 100 percent in computing the credit for invested capital and in computing net additions to capital under the average earnings basis. Under the Senate amendment, therefore, borrowed capital was treated the same as other forms of capital. The House bill allowed a credit for borrowed capital measured by the interest paid on the borrowed funds. The conferees accepted the Senate formula but allowed only 75 percent of the borrowed capital to be included in computing the invested capital credit instead of 100 percent. One-fourth of the interest payments on this borrowed capital, however, is to be deductible in computing excess profits net income. This was not allowed under the Senate bill.

Rate of Tax

The Conference and Senate-approved bill includes the Senate amendment increasing the corporate surtax rate two percentage points from 20 percent to 22 percent. This increase in the combined normal and surtax rate to 47 percent will result in a tax of 77 percent on those corporate profits classified as "excess" under the bill. The House had voted a 45 percent surtax and a total tax amounting to 75 percent.

Application of Growth Formula

The conferees rejected the Senate amendment which gave the benefit of the growth formula to taxpayers commencing business in the base period but prior to May 1, 1946. The taxpayer, therefore, must commence business before the beginning of the base period to secure the benefit of the growth formula. Corporations commencing business after the beginning of the base period must rely on the special provisions applicable to new corporations.

Corporate Mergers During Base Period

The conferees also rejected the Senate amendment which was intended to provide relief in cases where two or more corporations consolidated their operations during the base period and an increase in their combined incomes resulted from the consolidation. This amendment provided in effect that the increase in net income attributable to the increased efficiency resulting from the consolidation be added to average base period net income. Corporations whose net income is increased as a result of the consolidation of two or more corporations during the base period will be forced to rely on the basic provisions for automatic relief provided for elsewhere in the bill.

Minimum Credit

The conferees also rejected the Senate amendment providing for a minimum base period credit based upon the years 1936 to 1939. The conference bill includes the provision in both the Senate and House bills allowing a minimum credit of $25,000.

Growth Provisions

The Senate bill contained a special relief provision for corporations which experienced an unusually rapid growth during the base period. Qualified taxpayers were permitted to use a substitute average base period net income computed from their income in 1949, or the average of their income in 1948 and 1949, or the average of one-half of their 1949 income and 40 percent of their 1950 income, or the average of the income in the last half of 1948 and 40 percent of their income in 1950. The Conference retained these provisions but restricted the option to use the income of the last half of 1948 and 40 percent of the income of 1950 to cases in which the company's income for the calendar year 1949 was 25 percent or less than for the calendar year 1948.

Eligibility for Growth Treatment

The Senate bill enabled a company to qualify for growth treatment by establishing that its payroll in the last half of its base period was 130 percent or more of its payroll in the first half or that its gross receipts in the second half were 150 percent or more of its gross receipts in the first half. A company could qualify for the growth options, however, only if its total assets in January 1, 1946, did not exceed $20,000,000, unless the taxpayer could meet the following tests: (a) the taxpayer's net sales for the period January 1, 1950 to June 30, 1950, multiplied by two were at least 150 percent of its net sales for the calendar year 1948; and (b) 50 percent of the taxpayer's net sales in 1949 were attributable to a product or class of products not generally available to the public prior to January 1, 1946; and (c) the taxpayer's net sales attributable to such product in the calendar year 1946 were not more than 5 percent of the net sales of the product for 1949.

The Conference and Senate-approved bill liberalizes these rules by providing that the comparison of the taxpayer's net sales for 1950 is to be made with the average net sales in 1946 and 1947 instead of 1948, that the product not generally available to the public prior to 1946 need constitute only 40 percent of the taxpayer's net sales for 1950 instead of 50 percent of 1949 as provided in the Senate bill, and that the benefits of the option are available not only to products of which the product marketed after January 1, 1946 is the principal component, but also to articles which are components of such products or classes of products.

Convening of 82nd Congress

With the adjournment of the 81st Congress, there will be significant changes in the status of several legislative proposals of concern to canners.

The Gillette subcommittee on Utilization of Farm Crops, before which N.C.A. Secretary Carlos Campbell testified on December 13, 1949, has been given until January 31 to file its report.

Among the measures which will die with adjournment are the Holland-Pepper bill, S. 1464, to authorize the issuance of marketing orders controlling citrus for canning; and the Alaska and Hawaii statehood bills, H. R. 331 and H. R. 49, respectively.

SUPPLIES

Sugar Consumption Quota Set by USDA at 8,000,000 Tons

A total of 8,000,000 tons of sugar has been determined to be needed to meet consumer requirements in the United States in 1951, it was announced this week by the U. S. Department of Agriculture.

The determination for 1951 is above the initial determination of 7,500,000 tons established for 1950 but is lower than the final determination of 8,700,000 tons, which announced in August.

In arriving at the 8,000,000-ton determination, USDA estimated 1950 consumption at approximately 7,850,000 tons, and allowed for an estimated 2 percent population increase.

USDA said that refiners' quota stocks on December 31 may be around 250,000 to 300,000 tons larger than they were a year earlier, and that stocks in the hands of wholesalers, retailers, householders, and industrial users may be around 300,000 tons larger. USDA said, however, that large inventories are desirable under present conditions.

USDA stated that "the supply of sugar provided by this determination is expected to maintain stable prices, to allow unrestricted consumption by household consumers and industrial users, and to maintain present large stocks."

USDA also announced the establishment of sugar requirements and quotas for consumption in Hawaii at 45,000 short tons and in Puerto Rico at 110,000 short tons.

U. S. Sugar Supply

Production of cane sugar in the United States and the principal areas supplying the U. S. with sugar is expected to continue to increase during 1950, according to a report on *The World Sugar Situation* issued by the Bureau of Agricultural Economics, USDA.

Cane Sugar Production in United States and Principal Areas Supplying U. S. with Sugar

	1948	1949	1950*
	(in 1,000 tons)		
Continental U. S.	477	520	525
Hawaii	956	960	1,085
Philippine I.	729	680	1,000
Puerto Rico	1,277	1,286	1,275
Virgin Islands	4	4	4
Cuba	5,763	6,126	6,300
Total	9,206	9,576	10,189

*Preliminary.

Use of Both Tin and Glass Containers Rising in 1950

Since the start of the Korean incident, many new customers have come into the market for glass containers, it is reported in the winter issue of *Containers and Packaging*, published by the U. S. Department of Commerce.

"This new demand plus stepped up demand from old customers will bring glass container shipments for the year 1950 up to about 105,000,000 gross, approximately 17 percent above the 89,827,869 gross shipped in 1949," according to the report. "Production for the year, while it will not reach the level of shipments, is expected to exceed 100,000,000 gross."

Shipments of wide mouth glass containers for food, including jelly glasses, were reported at 7,944,854 thousand gross for the first three quarters of 1950 as compared with 6,243,195 thousand gross for the same period of 1949, an increase of 27.3 percent.

"The demand for metal cans during the first three quarters of 1950 increased so much over the similar period of 1949 that 1950 will again set a new all-time high record of shipments," the report states.

"Total can shipments of 2,885,899 short tons for the period exceeded shipments for the first three quarters of 1949 of 2,544,770 tons by 13.3 percent.

"The more significant increases in shipments for the food field were +22.3 percent for fish and seafood and +49.9 percent for lard and shortening. The only decreases in food can shipments were —45 percent for condensed milk and —9.4 percent for all other dairy products. Food can shipments of 1,889,761 tons exceeded the January-September, 1949, period by 6.4 percent," the report continued.

"The total increase in shipments for nonfood cans for this period was 29.5 percent above the 1949 period. The more significant increases by specific type were oil cans, 29.7 percent; beer, 32.7 percent; and pet foods, 34 percent.

"Despite the fact that 1949 can shipments were the highest in history, 1950 shipments are expected to exceed 1949 by approximately 10 percent."

The Commerce Department report also forecasts an increase in shipments of closures, even exceeding the increased shipments of glass containers.

Invitations for Bids

Quartermaster Purchasing Offices—1819 West Pershing Road, Chicago 9, Ill.; Oakland Army Base, Oakland 14, Calif.

Veterans Administration—Procurement Division, Veterans Administration, Wash. 25, D. C.

The Walsh-Healey Public Contracts Act will apply to all operations performed after the date of notice of award if the total value of a contract is $10,000 or over.

The QMC has invited sealed bids to furnish the following:

BEANS WITH PORK—quantities in No. 2½ cans. Bids due in Chicago by Jan. 3 (QM-11-009-51-1431).

SNAP BEANS—quantities in No. 10, No. 2 or 303 cans. Bids due in Chicago by Jan. 3 (QM-11-009-51-1463).

PEACHES—quantities in No. 10, No. 2½, No. 1 Tall, or 303 cans. Bids due in Oakland by Jan. 3 (QM-04-493-51-212).

PEARS—quantities in No. 10, No. 2½, No. 1 Tall, or 303 cans. Bids due in Oakland by Jan. 3 (QM-04-493-51-213).

PINEAPPLE—quantities in No. 10, No. 2½, or No. 2 cans. Bids due in Oakland by Jan. 4 (QM-04-493-51-208 and -210).

HAM CHUNKS—quantities in 30-oz. cans. Bids due in Chicago by Jan. 9 (QM-11-009-51-1445).

LUNCHEON MEAT—quantities in 6-lb. cans. Bids due in Chicago by Jan. 9 (QM-11-009-51-1449).

BEANS WITHOUT PORK—quantities in No. 2½ cans. Bids due in Chicago by Jan. 9 (QM-11-009-51-1451).

PORK AND GRAVY—quantities in 30-oz. cans. Bids due in Chicago by Jan. 11 (QM-11-009-51-1448).

GRAPEFRUIT JUICE—quantities in 46-oz. and No. 2 cans. Bids due in Chicago by Jan. 12 (QM-11-009-51-1456).

CORNED BEEF—quantities in 6-lb. rectangular or 6-lb. 10-oz. round cans. Bids due in Chicago by Jan. 16 (QM-11-009-51-1447).

PORK SAUSAGE—quantities in 1-lb. 7-oz. cans. Bids due in Chicago by Jan. 16 (QM-11-009-51-1471).

TURKEY AND CHICKEN—quantities of each in 30-oz. cans. Bids due in Chicago by Jan. 18 (QM-11-009-51-1473).

The Veterans Administration has invited sealed bids to furnish the following:

THOMPSON'S SEEDLESS GRAPES—1,500 dozen No. 10 cans or other sizes (Fancy). Bids due by Jan. 8 (S-149).

DEFENSE

Wage Procedural Regulation

A "Wage Procedural Regulation", prescribing how persons subject to a wage regulation may petition for wage adjustment, has been issued by the Economic Stabilization Agency. The regulation was published in the *Federal Register* of December 27.

Petitions for adjustment must include, among other things, a statement of whether the proposed wage adjustment is to be made the basis for an application for adjustment of ceiling prices. If it is, such application for adjustment of ceiling prices must be filed with the ESA within 15 days.

First ESA Interpretation Of Its Fair Pricing Standards

The official text of the questions and answers relating to ESA pricing standards follows:

Q. Are the new pricing standards a mandatory ceiling? A. No. They are standards to which sellers are asked to adhere voluntarily.

Q. What is meant by the statement that price increases in excess of the standards will be regarded as subject to action by ESA? A. The action referred to is investigation, consultation and possible issuance of a legal ceiling.

Q. Do the standards apply to processors? A. Yes. They are included in the term "industrial producer."

Q. What does "net dollar profits before taxes" mean? A. Net income. Net dollar profits in the base period can ordinarily be determined simply by taking the total net income reported on Federal income tax returns.

Q. What base period should be used by a seller whose accounts are on a fiscal year rather than a calendar year basis? A. He should use fiscal years, taking the four years ending nearest to Dec. 31, 1949.

Q. How does a company tell whether its net dollar profits have fallen below the base period standard? A. The announcement says that a company should make this determination only on the basis of actual experience. This means that it should ordinarily rely on its earnings statement for its most recent accounting period.

Q. What does the term "profitable" mean in the standard for permitted increases in the prices of particular materials or services? A. The announcement does not attempt to define this term exactly since the standards are general guides and the situations of particular products affected will vary widely in nature. No increase is permitted under this standard unless the product is selling at a loss. The increase cannot in any case exceed the amount of the increase in direct labor and material costs incurred since the Korean outbreak. The full amount of this increase may not be added if a lesser increase will put the product in a profit position. Since this standard applies only to companies whose over-all position is favorable, a profit position will generally be defined as considerably less than the average profit margin for the company's operations as a whole.

Q. How long must a company stand a loss on a product before adjusting prices? i.e. If a sudden market upheaval in one line resulted in a loss operation, would one week, one month, etc., be long enough to determine that a price raise was necessary? A. Only as long as is necessary to establish firmly that a loss is actually being incurred on the particular product.

Q. What is meant by gross margins? A. Gross margins are to be defined and calculated in accordance with the customary practices of the individual trade.

Q. Do the standards apply to rapid growth industries, television for instance? A. The standards are general ones, used for the purpose of guiding businessmen in their current pricing. While generally applicable to American business, they obviously do not specifically cover all types of situations. They do apply to industries or companies which have experienced normal or moderate rates of growth but special provisions will have to be made for companies whose operations have experienced an abnormally rapid growth as a result of new products.

Q. How do companies determine pricing standards for new products, and how about new firms which have no base period record? A. The answer partly applies here also. However, the general rule on new models and for new sellers is to price in line with the prices of previous models of established sellers.

Q. Why was the period of 1946-49 chosen, rather than the high profit and high volume period of 1950? A. In view of the shifting relationships among firms and industries a base period needs to cover at least several years. Furthermore, half of 1950 reflected the price movements which occurred after Korea.

For the purpose of these standards it is believed that the postwar years, 1946 through 1949, are a fair and equitable base period. It should be emphasized that the general standard does not limit profits to those of this period—on the contrary it permits price increases when necessary to preserve the profits of this period and is thus in a sense a minimum guarantee.

Q. Do the new standards apply to farmers or sellers of farm commodities on commodity markets? A. No, they apply only to "manufacturers, industrial producers and distributors."

Controlled Materials Plan Being Developed by NPA

A centralized control plan similar to the Controlled Materials Plan of World War II is being developed in the National Production Authority.

NPA has announced that work has been going on in the agency for some time to develop such a centralized control as part of "the orderly transition from peacetime production to all-out defense production."

Walter C. Skuce has been appointed staff assistant to direct the NPA production control staff organization. He has been associated with Owens-Corning Fiberglass Corporation in Toledo, Ohio, since 1945, and now is manager of its transportation division.

NPA Administrator William H. Harrison emphasized that current activities do not mean that a CMP will be put into immediate effect.

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